



### طيـــــــران أبو ظبـــــــي ABU DHABI AVIATION

# UAE CHAMPION ON A WORLD STAGE

info@ada.ae www.ada.ae





# The ADA Group of Companies

ADA Ownership: 30% the Government of Abu Dhabi, 70% UAE national shareholders.

We offer the best of both worlds with government support & private company governance.

### TOTAL GROUP ASSETS ≈ US \$ 1305 M



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The leading rotary wing & fixed wing operator & service MRO company in the Middle East region



A joint venture between Abu Dhabi Aviation (ADA) and Leonardo S.p.A.



One of the leading cargo aircraft operators in the Middle East region



Management consultancy dedicated to providing the industry's best consulting services for the Aviation.



One of the leading VIP & executive jet operator in the Middle East region



ADATC a fully qualified ATO for fixed & rotary wing type training with multiple simulators from Airbus, to Leonardo & Bell .

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### ADA Millennium, The Aviation Consultancy & Advisory Service

### FLEXIBLE SOLUTIONS FOR YOUR BUSINESS NEEDS

ADA Millennium LLC is the advisory arm of Abu Dhabi aviation offering specialised consulting services for the aviation industry.

We are dedicated to improving the performance of our client airlines & MROs. To date, we have helped set up & improve many operators.

We work directly with executive boards and their management teams to deliver sustainable change, as our methodology is based on real operations implementation as opposed to generic management theory.

Our fees are linked to our performance which ensures we keep your best interests in focus at all times.

Our presence in the GCC allows us great regional knowledge & this can be used by our clients as a regional advisor or representative.

#### **OUR INDUSTRY KNOWLEDGE & EXPERIENCE**

ADA Millennium has the world wide business experience which gives us a deep understanding of aviation operations & aviation business.



#### **EXECUTIVE TRAINING & COACHING**

- Accountable Manager Coaching
- Post Holder Coaching
- Executive Training & development
- Interim Executive Management Placement

#### **AVIATION EXPERTISE**

- Maintenance & Engineering
- Full Service Carriers
- Low Cost Carriers
- VVIP & VIP Private Jets
- Interior Completions
- A/C sourcing, purchase & EiS
- MRO Providers
- Rotary Wing
- Charter Airlines
- Fixed Base Operators

#### STRATEGY

- Corporate Strategy
- Feasibility Studies
- Business Plans
- Fleet Planning
- Strategic Planning

#### **OPERATIONS**

- · Strategic Sourcing
- Cost Saving Initiatives
- KPI Implementation
- Revenue Improvement
- Productivity Planning
- Quality Improvement
- Restructuring
- Turnaround
- Security
- Manual Writing
- Manpower



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## Our Experience: The Projects



#### Royal Jet:

#### www.royaljet.group.com

Full feasibility study, business plan development followed by start up project operations & airworthiness (AOC & AMO) management for a Boeing 737-BBJ VIP fleet operation based in Abu Dhabi.



#### Fly Ghana:

Full feasibility study & business plan for a new start up national regional airline to serve the country of Ghana & bordering countries.



#### AJA Private jets:

#### www.ajaprivatejets.com

Full feasibility study, business plan development followed by start up implementation for a jet charter operation (AOC & AMO) based in Abu Dhabi.



#### TACV Cabo Verde Airlines:

#### www.caboverdeairlines.com

Restructuring of the national airline of Cabo Verde to become leaner & closer to profitability addressing both the aircraft operations & maintenance



#### LAM Mozambique Airlines:

#### www.lam.co.moz

Restructuring of the national airline of Mozambique to become leaner & closer to profitability.

#### Non Disclosed:

Purchase negotiation, agreement negotiation, pre purchase airworthiness inspection & final acceptance inspection of 2 civil airliners for a European airline.



#### **Abu Dhabi Aviation:**

ABU DHABI AVIATION

#### www.ada.ae

Full mobilization plan & project management for helicopter operation based in Nigeria. Full tender study & submission followed by a start up implementation plan for a helicopter air ambulance & jet MEDEVAC operation. Sourcing, purchase, specification & EiS management of 2 Airbus Helicopters.



#### Nirvana Travel:

#### www.ntravel.ae

Full feasibility study & business plan for a helicopter & sea plane air tours operation based in UAE.

















Dr. Mark j Pierotti. Managing Director at ADA Millennium & Director of Commercial at Abu Dhabi Aviation.

36 years in aviation with an MBA in aviation management & a PhD in Aircraft Engineering, an Aircraft Maintenance License & a Pilots License. Dr Pierotti is a qualified AOC & AMO Post Holder & Accountable Manager & has worked for major world airlines, international MRO's, Private, Executive & VIP fixed wing aircraft operations and helicopter operators in commercial & operational roles. Dr Pierotti a Professor of Aviation Engineering & Operations, is a published author on Aviation Leadership, Aircraft Maintenance Engineering & Aircraft Operations Management.

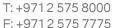
- ADAM specialize in aviation feasibility & business plan development, aviation start up & restructuring, aircraft specification, purchase & entry into service.
- ADAM also specialize in aviation Leadership services with Executive placement & Accountable Manager Leadership Coaching.
- ADAM have a very strong capability in the authorship of aviation manuals for small to large complex fixed & rotary wing operations.
- ADAM are a member of ISBAO, HAI, ISTAT & MEBA, with both rotary & fixed wing extensive expertise.

With a team of aviation experts, airline, private & royal both Rotary & Fixed wing available to assist.

- Let us assist you in improving your business reach by working together reviewing your objectives & strategizing a way forward.
- Let us assist you in improving your operational procedures from manual writing to restructuring & evening leadership coaching.
- Let us help you find the right a/c for your needs with the right specification at the right price & manage the whole entry into service process.

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## Introducing ADAM Ops.

ADAM Ops is a specialist aviation operations capability of ADA Millennium. Staffed with some of the regions most experienced large transport jet senior pilots & operations experts with many years of large airline civil aircraft international operations & management. With detailed knowledge of both Boeing & Airbus ETOPs operations ADAM Ops is available to either write from scratch operations manuals or to review & improve existing manuals. We can also manage civil aviation applications from AOC start up to adding ETOPs capability. We can also assist in operations restructuring to try to bring improvements in efficiency & processes, we also offer leadership coaching helping our clients understand their regulatory responsibilities & how to balance decision making in a complex environment.

#### Our Team:

• Management, Post Holder & Training Captains: with over 40 years aircraft operations experience, a qualified ATPL (A) & ATPL (H) commanders on Airbus, Boeing large jets as well as Bell, Airbus & Leonardo helicopters, all having held senior management, Post Holder, Accountable Manager & training positions with major airlines including Emirates & Abu Dhabi Aviation.







## Introducing ADAM Tech.

ADAM Tech is a specialist aviation maintenance & engineering capability of ADA Millennium. Staffed with some of the regions most experienced aviation engineering & maintenance experts with many years of small & large civil aircraft management. With detailed knowledge of many types including Boeing, Airbus, Embraer & Leonardo ADAM Tech is available to manage civil aviation applications from AOC / AMO start up to adding new type capability. With expert Airworthiness capability ADAM Tech can conduct pre purchase inspection, lease management audits, scheduled maintenance oversight, write AMP's, MEL's & reliability programmes. We can also assist in M&E restructuring to try to bring improvements in efficiency & processes. We also offer leadership coaching, helping our clients understand their regulatory responsibilities & how to balance airworthiness decision making in a complex environment.

#### Our Team:

• Management & Post Holder Airworthiness Specialists: with over 30 years aircraft engineering, maintenance, airworthiness & operations experience, qualified Post Holders, Accountable Managers & engineers on Airbus, Boeing, Bell, & Leonardo aircraft having held senior management positions with major airlines including British Airways, Lufthansa, Emirates, Royal Jet & Abu Dhabi Aviation.







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